

BID TABULATION SHEET

Title: RFP County Counsel Part Time
Advertise Date: Tuesday, May 18, 2022
Opening Date: Tuesday, June 7, 2022 11:00am
Total Bids Received: 3
Coop: No
Reference ID# 22-010

Vendor Name

** Ranked by lowest responsive/responsible bidder or evaluation criteria.
Award of contract not until BCC approval.*

Azzolini & Benedetti, LLC
134 Columbia Turnpike
Florham Park, NJ 07932

Florio Perrucci Steinhardt Cappelli Tipton & Taylor, LLC
235 Broubalow Way
Phillipsburg, NJ 08854

Plosia Cohen LLC
385 Route 34 Suite 3G
Chester, NJ 07930

RFP # 22-010 – County Counsel (Part-time)

Evaluation

1. Prior Experience and Familiarity

Commissioners expressed overall satisfaction with incumbent firm based upon performance. Evaluation of both firms' experience and familiarity evaluated; Florio Perrucci determined to have more applicable knowledge for the County.

2. Knowledge of both Federal and State Laws

Florio Perrucci's staff and knowledge in the areas of state law was considered favorable.

3. Professional Qualifications

Both firms retain staffs of qualified professionals and relevant qualifications.

4. Management of Office of the Sussex Counsel

The consensus was that Florio Perrucci rated superior in the areas of the ability to manage the office of the Sussex County counsel.

3. Cost/Fee for Services

While cost proposals are captured, the comparative manner to evaluate based on those alone can be difficult dependent upon the level of service that may or may not be required throughout the year. The monthly retainer from Azzolini & Benedetti was \$15,000 compared to Florio Perrucci's proposal of \$20,000. However, the former's hourly rate would be \$300, compared to the latter's \$200.